



AgDevCo^o : creating viable agribusiness investment opportunities in Africa



Africa Finance &
Investment Forum 2009

Partnerships for Growth & Development
13-15 December 2009, Amsterdam, The Netherlands



About AgDevCo

Bridging the gap

Commercial farming models

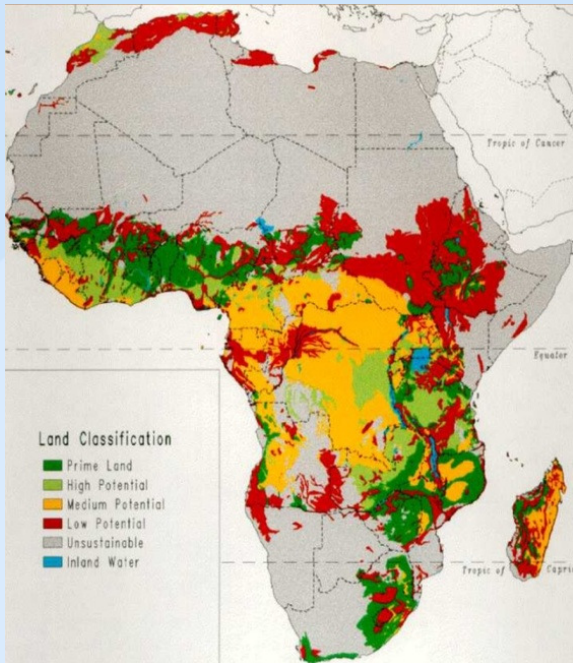
A success story

Our portfolio

- A project development company operating in the African agriculture sector, launched in April 2009
- Creates commercially viable agricultural enterprises that benefit local communities
- Owned by a charitable trust → all profits are recycled into developing new projects
- Based on the successful InfraCo model in the infrastructure sector

*“Modernising agriculture is crucial to development and industrialisation in Africa, to food security, sustained poverty reduction and integration of Africa in the global economy”
(Economic Report on Africa, May 2009).*

Agricultural potential



Project design, and structuring



Securing and preparing land, including community consultations

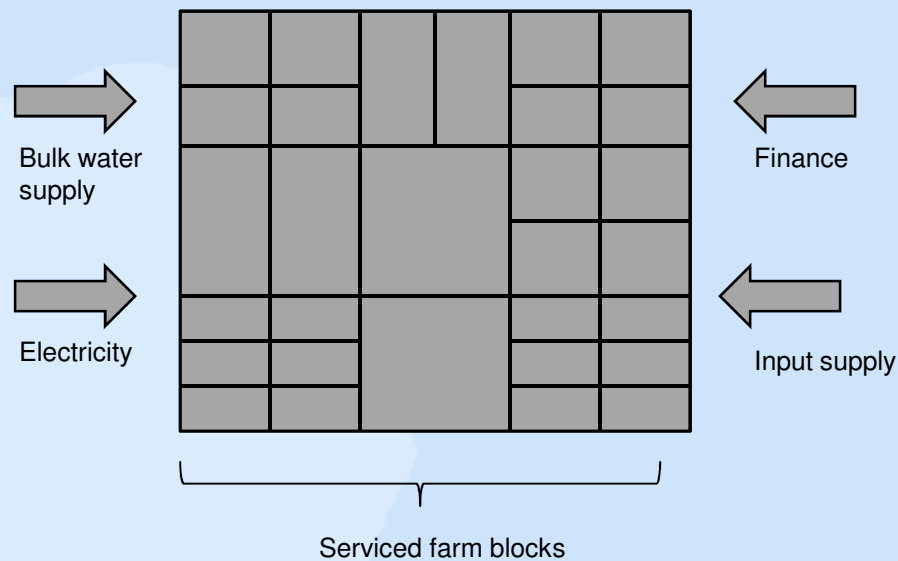


Provision of affordable infrastructure – funded with “patient capital”

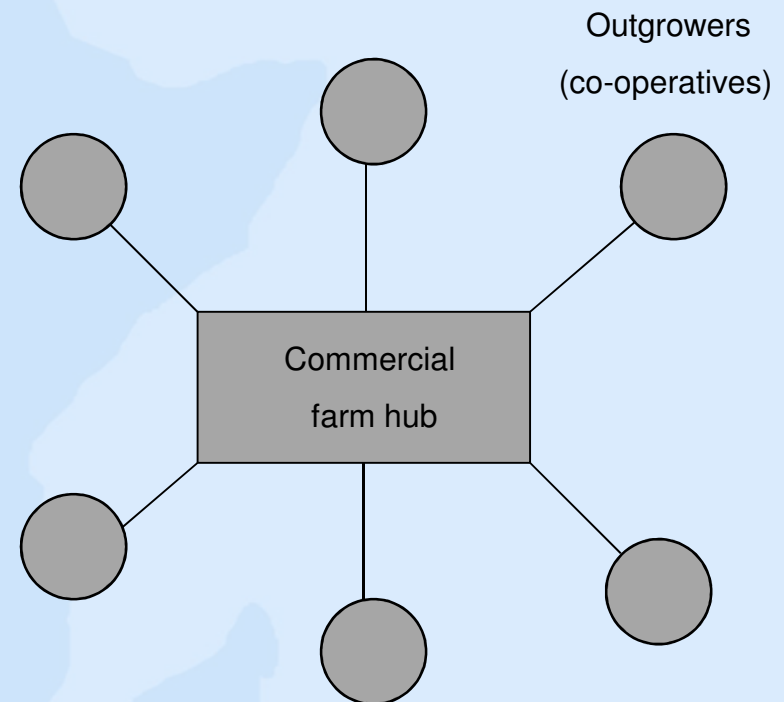
Commercial finance



Model 1: Develop serviced farm blocks and lease to commercial and smallholder farmers



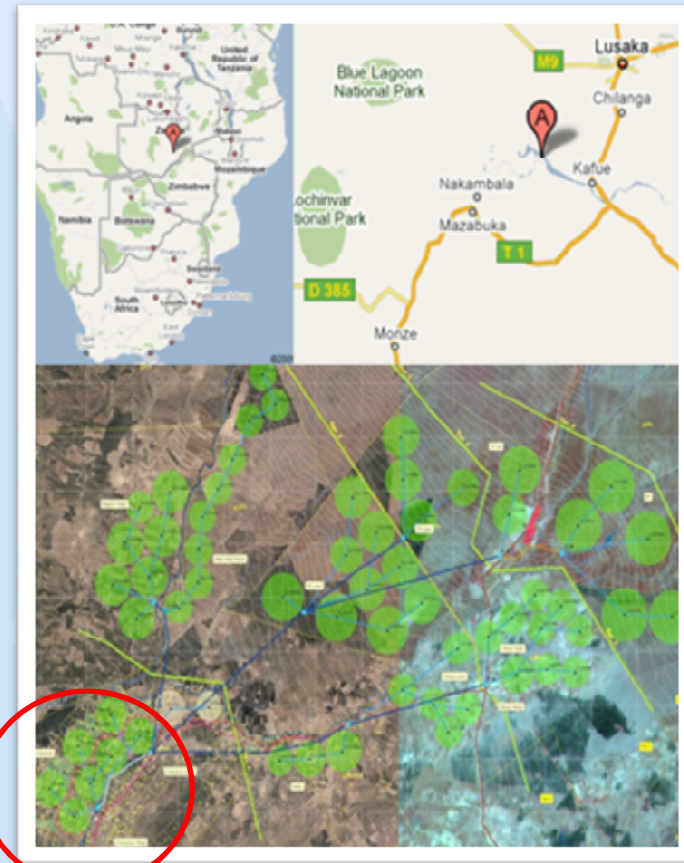
Model 2: Greenfield commercial farm hubs and associated smallholder farmer outgrower schemes



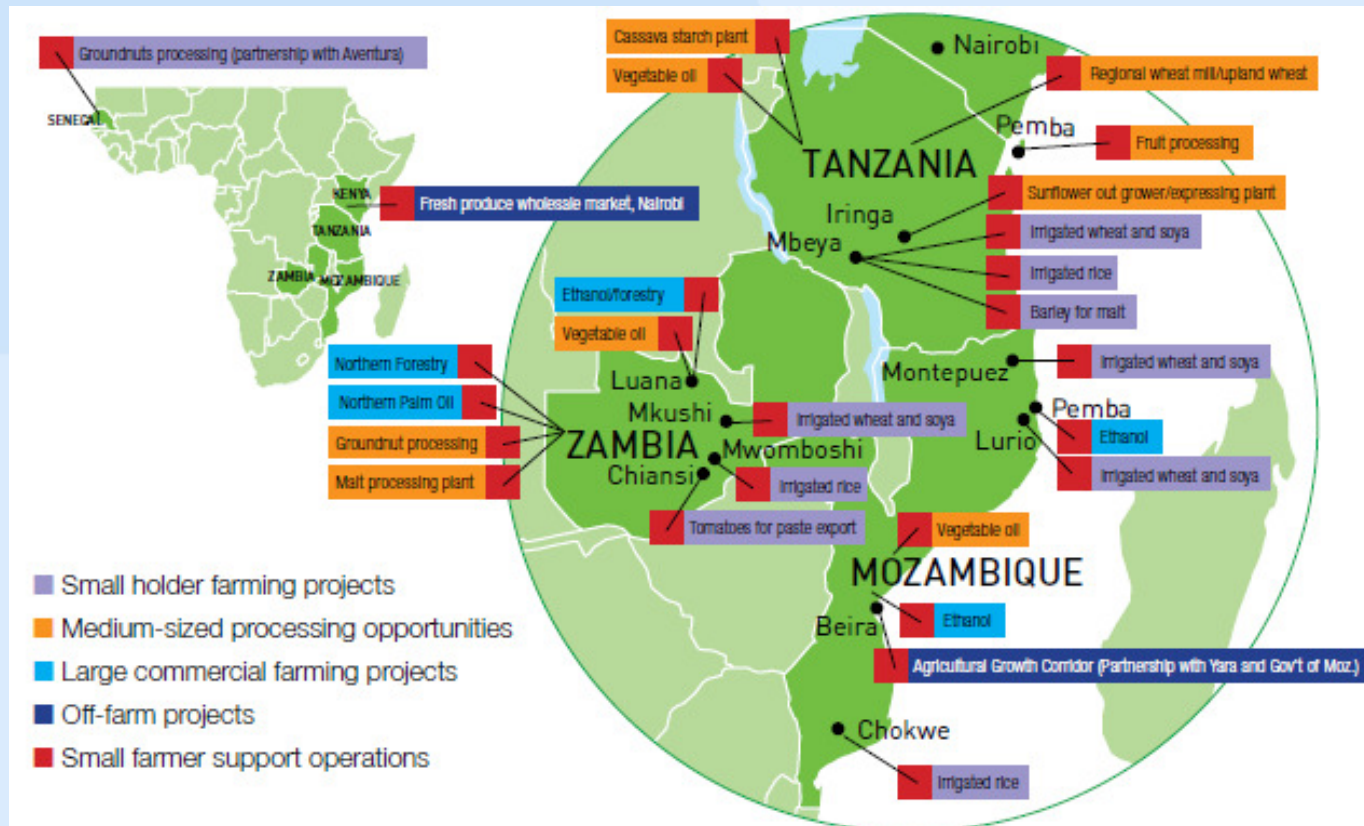
Both models improve access to affordable infrastructure, inputs, markets and finance of smallholder farmers

InfraCo “Chiansi” irrigation project, Zambia

- An innovative business partnership between InfraCo and smallholder farmer entrepreneurs in the Kafue region, Zambia
- Provides year-round irrigation for wheat, soya and vegetables on 2,600ha of land owned by the local community
- A 250ha pilot is already complete, financed with \$2.5m of income notes
- First maize and wheat crop has already been harvested with yields >5 tonnes/ ha, eliminating food insecurity



Chanyanya village pilot (250ha) scheme





AgDevCo

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